


# Higher Education

Delivering unique, sustainable and competitive educational spaces



Colliers

Project  
Leaders



## Higher education is a nationally competitive market focused on learning, creativity, innovation and research.

To succeed, your university or college needs to provide students and faculty with an environment that supports academic excellence through collaboration, partnerships and socialization.

Whether you are delivering a new facility, a major renovation or a program of renewals, your capital project will likely involve complex funding applications, strategic procurement, and the careful organization and management of deadlines and budgets. By engaging experts with experience working with multiple universities and colleges across Canada, you can confidently deliver a first-rate educational facility that will attract and retain top tier faculty and students.



Education is continuously evolving. Universities and colleges are building some of Canada's most innovative spaces to better prepare students for the current and future workforce. These spaces include flexible learning environments that accommodate students' diverse needs and support new teaching methods, now and in the future.

## Expert advisory to help secure funding and approval

Applying for funding is a high-stakes, exhaustive process that can be difficult to navigate without previous experience and lessons learned. We understand complex fiscal funding allocations and bring proven strategies to obtain the necessary approvals. Your project will be more successful with supplementary funding from governments, donors and your ministry.

We have on-the-ground experience and insights into the features and programs that successfully position a campus to attract students and top talent. Our expert project advisory services include:

- Supporting options analysis and business case development
- Navigating regulatory frameworks for funding and approvals
- Sourcing funds from government programs and partnerships
- Advocating with partners, such as municipalities, health authorities and other institutions, to help secure opportunities for program and research collaboration
- Reviewing and advising on funding applications
- Analyzing budget allocations and project estimates for sufficiency
- Setting budget benchmarks throughout design and construction
- Reviewing designs to provide certainty that they meet long-term deliverables
- Identifying, quantifying and analyzing corporate and project risks using an appropriate risk management framework



# Rigorous, proven project management

We have collaborated with universities and colleges throughout Canada to help them realize their vision. We are experts in traditional construction models and leaders in alternative construction models, including Integrated Project Delivery (IPD), Progressive Design-Build and Alliancing Contracts. We apply rigorous, proven management processes so you and your stakeholders always have the information you need —when you need it.

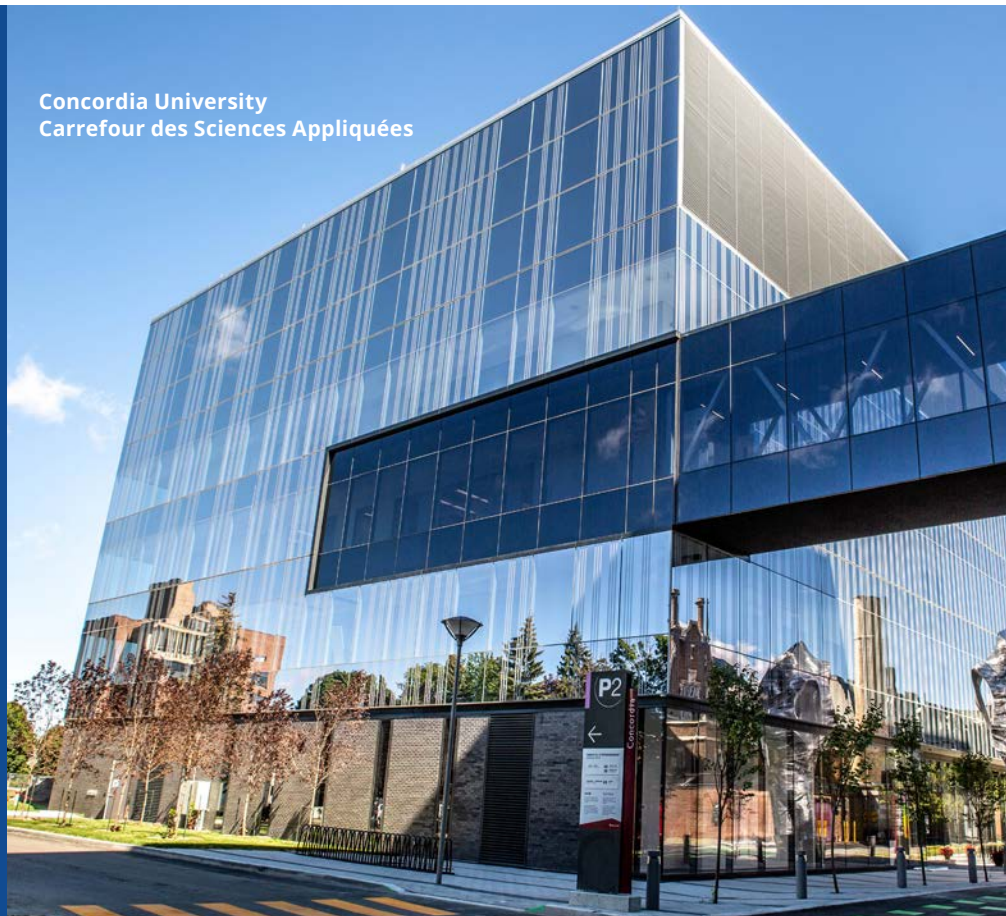
Our holistic project management services include:

- Understanding your needs and measurements of success
- Establishing, managing and overseeing project goals and deadlines
- Monitoring project scope, schedule, risks and budget
- Performing site assessments and reporting on project progress
- Procuring specialty consultants and contractors
- Identifying key decision-makers and establishing a decision-making process early on to help align stakeholder objectives and priorities and reduce delays
- Setting up an appropriate governance model, so all stakeholders understand their roles and responsibilities
- Developing a comprehensive and clear communication plan
- Facilitating community, student and faculty engagement on construction progress

Do you want to build a net-zero campus aligned with a long-term, effective sustainability strategy to reduce your energy consumption and greenhouse gas emissions? Energy modelling is standard in all our buildings. We have the knowledge-base and tools to help you meet and exceed your institution's sustainability requirements.

“Collaboration was at the heart of [our] complex project, and Colliers Project Leaders was a perfect fit for this project and team. I cannot say enough about their success. As a client, I am very grateful to their team and happy to continue working with them on other mandates.”

— Kirsten Sutherland  
Senior Director, Facilities  
Management, Concordia University



Concordia University  
Carrefour des Sciences Appliquées

# Partnerships that give back

Our services go beyond ensuring your project is completed on budget and on schedule. We give back to your faculty and students through voluntary participation in guest speaking events, advisory committees, scholarships and more!



Centennial College  
The Bombardier Centre for Aerospace and Aviation

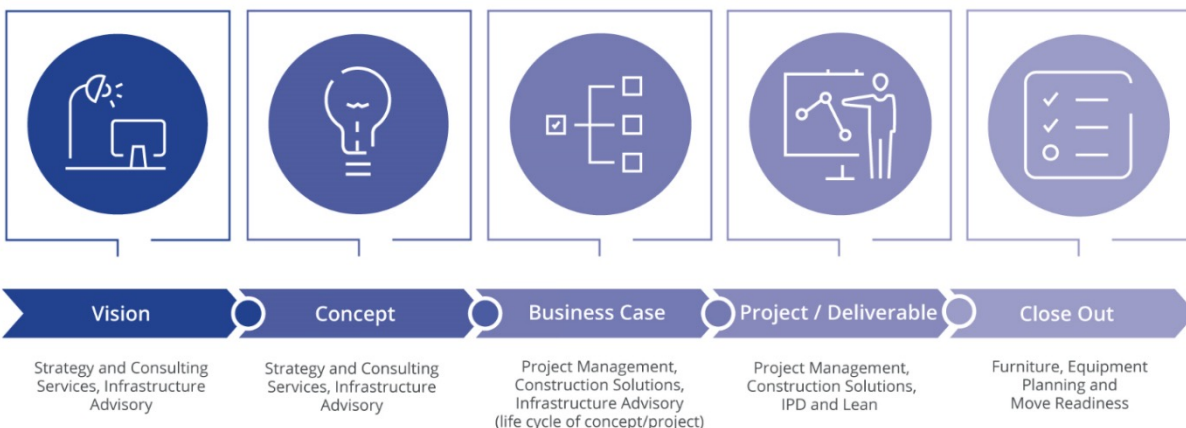
## Complete your project before the new semester

We understand how important it is for your project to be completed before the start of a new academic term. You've planned programming and made commitments to students and faculty. Not meeting this commitment negatively impacts both your reputation and your return on investment.

Whether you need help sourcing chairs and tables for your classrooms, research equipment for labs, or even airplane parts for your aviation program, we can help. Our FF&E teams have experience locating equipment, securing agreed-upon pricing and ensuring everything is delivered, inspected and set up in time for the opening of your new space. We can also provide you with equipment and furniture guidelines to reduce future costs and maintain a consistent design across your campus.

In addition, we can help ensure operational readiness through the development of a thorough occupancy plan, so faculty and staff are ready to welcome students into your new space at the start of the semester.

### Higher education expertise from conceptualization to close out



# National presence, local focus

**30+**

offices across  
Canada

**ISO**

9001:2015

**250+**

PMP-accredited staff

**99%**

on-time project delivery

**15,000+**

public- and private-  
sector projects

**1**

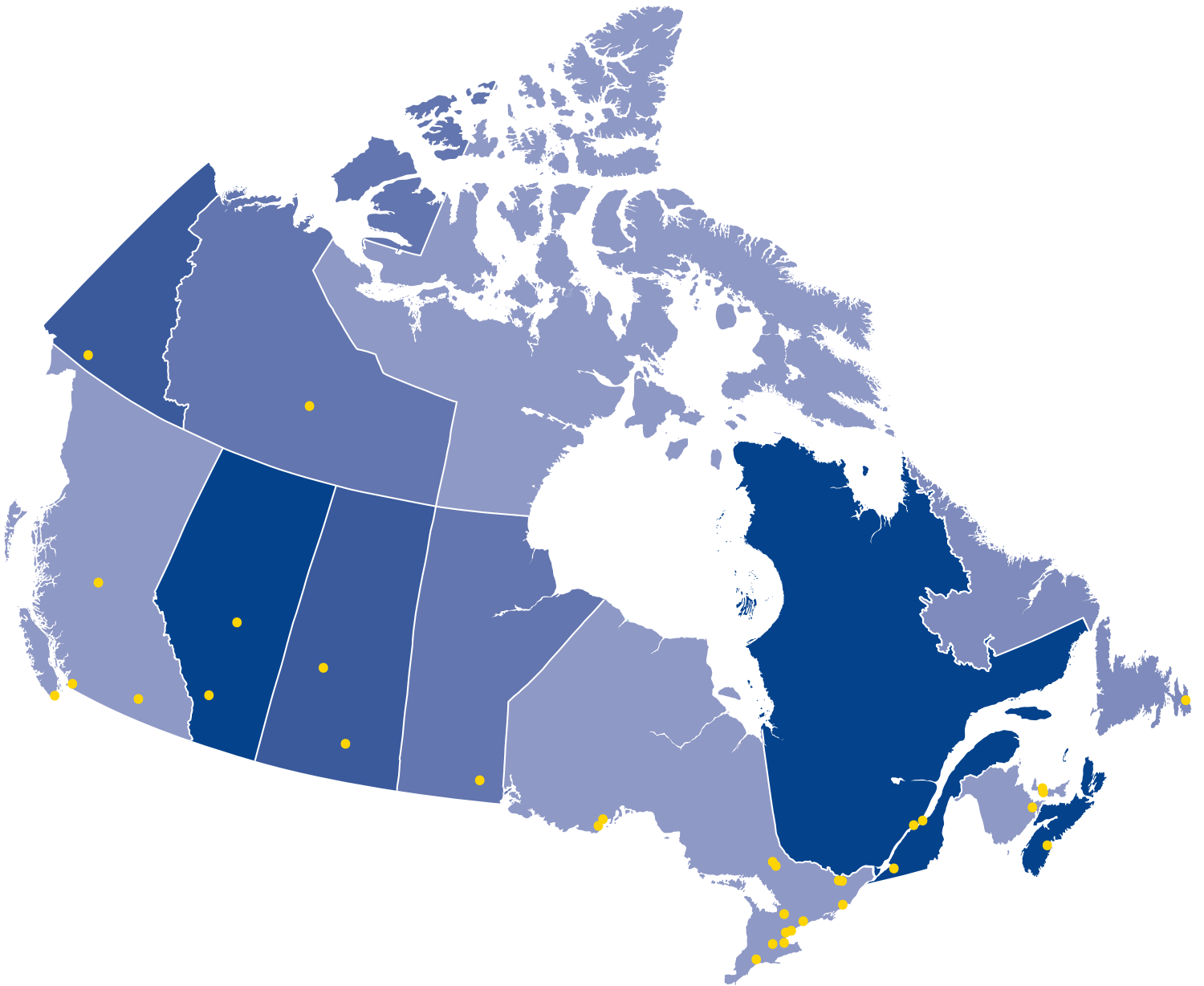
local point of contact and a  
network of specialists for support

**30+**

years experience

**75**

Net Promoter  
Score



# Our full service offering

Get it Right Solution™



## Get it ready

### Enterprise program management

- Program/project management office (PMO) reviews, development and support
- Program/project governance and oversight
- Program/project management best practices, process mapping training and tools
- Project portfolio assessment management

### Strategic portfolio intelligence

- Investment, feasibility and accommodation analysis
- Due diligence and needs assessment
- Business case preparation and development
- Portfolio optimization and revitalization planning

## Get it built

### Comprehensive project management

- Project oversight and monitoring
- Integration, scope, schedule, cost, quality, resources, communications, risk, procurement management and stakeholder engagement
- Sustainability objectives

### Colliers Bid Document Review™

### Constructability analysis

### Design review

### Dispute and claims resolution

### Contracting and procurement advice and support

- Contracting and procurement options analysis
- Client bid procurement support and evaluation
- RFP development and implementation

### Furniture, fixtures and equipment planning

### Operational readiness, transition planning and efficiency assessments

## Get it performing

### Asset management

- Acquisition, investment and disposal strategies for real property assets
- Operational effectiveness
- Value, efficiency and cost optimization

### Critical building systems review

### Performance audits and reviews

- Compliance and improvement strategies
- Independent project reviews and health checks

### Post-occupancy program

### Warranty period oversight



[colliersprojectleaders.com](http://colliersprojectleaders.com)